

FIG. 2

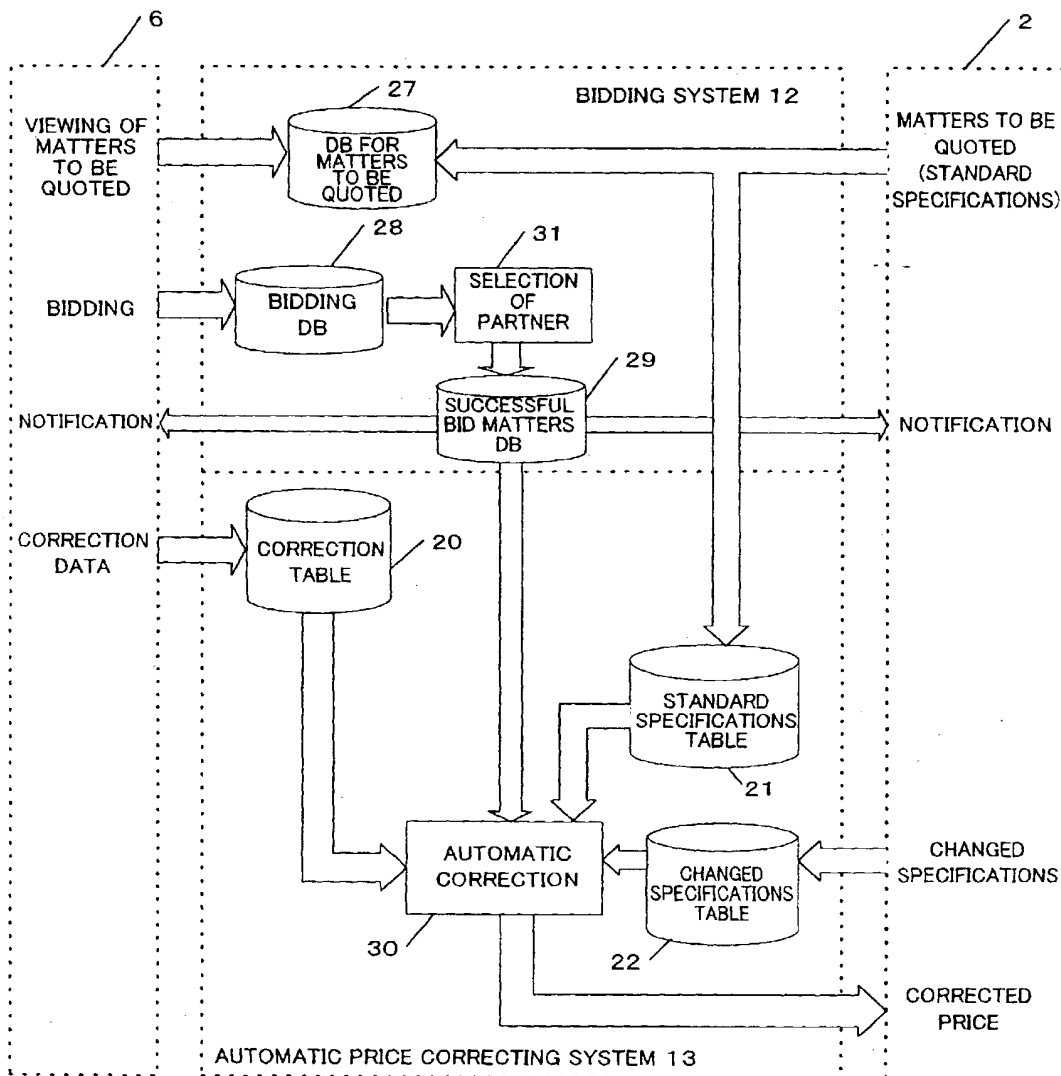


FIG. 3

| ITEMS | SPECIFICATIONS |
|---------------------------|----------------|
| MATERIAL | 2. 5 KG |
| MACHINING | 0. 15 |
| PART (NUT) | 3 PCS |
| ASSEMBLING | 3 |
| MANAGEMENT COSTS | 15 % |
| TRANSPORTATION OF PACKAGE | 20 KM |

(a) STANDARD SPECIFICATIONS TABLE

| ITEMS | SPECIFICATIONS |
|---------------------------|----------------|
| MATERIAL | 2. 5 KG |
| MACHINING | 0. 15 |
| PART (NUT) | 5 PCS |
| ASSEMBLING | 4 |
| MANAGEMENT COSTS | 15 % |
| TRANSPORTATION OF PACKAGE | 20 KM |

(b) CHANGED SPECIFICATIONS TABLE

| ITEMS | UNIT | UNIT PRICE |
|---------------------------|----------------|------------|
| MATERIAL | kg | 100 |
| MACHINING | m ² | 200 |
| PART | QTY | 3 |
| ASSEMBLING | STEP | 10 |
| MANAGEMENT COSTS | % | |
| TRANSPORTATION OF PACKAGE | km | 100 |

(c) CORRECTION TABLE

FIG. 4

| ITEM | STANDARD SPECIFICATIONS | CHANGED SPECIFICATIONS | DIFFERENCE | UNIT PRICE | CORRECTION VALUE OF PRICE |
|-------------------------------------|-------------------------|------------------------|------------|------------|---------------------------|
| PART | 3 | 5 | 2 | 3 | 6 |
| ASSEMBLING COSTS | 3 | 4 | 1 | 10 | 10 |
| TOTAL OF CORRECTION VALUES OF PRICE | | | | | 16 |
| MANAGEMENT COSTS | 15% | 15% | | | 18. 4 |

FIG. 5

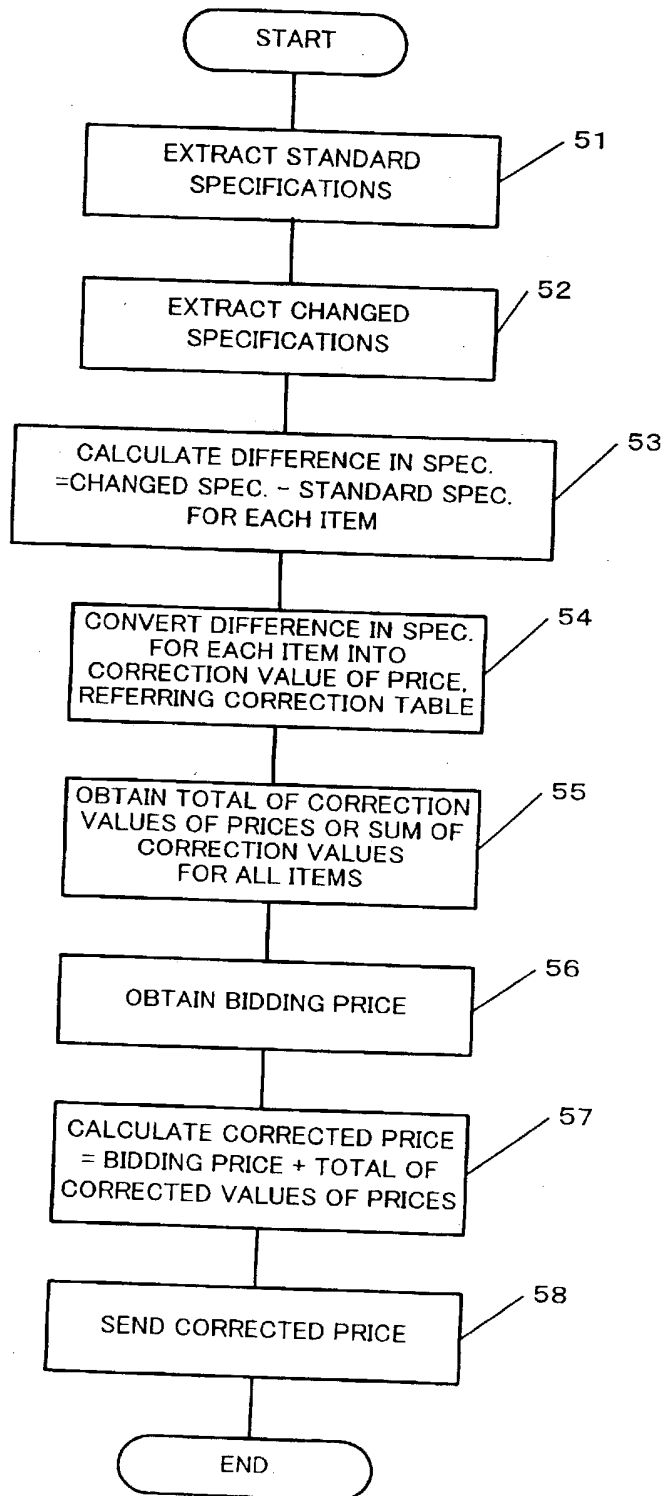


FIG. 6

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CHANGE OF SPECIFICATIONS

COMMODITY A

● STANDARD SPECIFICATIONS

61

| | | | | |
|----------------|--------|-------------------|----------------|-----|
| MATERIAL | 2. 5kg | ● CORRECTION DATA | MATERIAL | 100 |
| MACHINING | 0. 15 | | MACHINING | 200 |
| PART | 3 PCS | | PART | 3 |
| ASSEMBLING | 3 | | ASSEMBLING | 10 |
| MANAGEMENT | 15 % | 62 | MANAGEMENT | |
| COSTS | | | COSTS | |
| TRANSPORTATION | 20 km | | TRANSPORTATION | |
| OF PACKAGE | | | OF PACKAGE | 100 |

BIDDING PRICE 2666.85YEN

● CHANGED SPECIFICATIONS

AFTER CHANGING THE SPECIFICATION,
PLEASE PRESS "CALCULATE CORRECTED PRICE" BUTTON.

63

| | | |
|---------------------------|-------|----------------|
| MATERIAL | 2. 5 | kg |
| MACHINING | 0. 15 | m ² |
| PART | 3 | QTY |
| ASSEMBLING | 3 | STEP(S) |
| MANAGEMENT COSTS | 15 | % (FIXED) |
| TRANSPORTATION OF PACKAGE | 20 | km |

64

65

PRICE YEN

CALCULATE CORRECTED PRICE

FIG. 7

70

CHANGE OF SPECIFICATIONS

COMMODITY A

| ● STANDARD SPECIFICATIONS | MATERIAL MACHINING PART | 2.5kg 0.15 3PCS 3 | ● CORRECTION DATA | MATERIAL MACHINING PART | kg ₂ m ² QTY | 100 200 3 |
|---------------------------|-----------------------------|-------------------|-------------------|-----------------------------|------------------------------------|-----------|
| 61 | ASSEMBLING MANAGEMENT COSTS | 15% | 62 | ASSEMBLING MANAGEMENT COSTS | STEP(S) | 10 |
| | TRANSPORTATION OF PACKAGE | 20km | | TRANSPORTATION OF PACKAGE | % | 100 |
| | BIDDING PRICE | 2666.85YEN | | | km | |

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CHANGED SPECIFICATIONS

AFTER CHANGING THE SPECIFICATION, PLEASE PRESS "CALCULATE CORRECTED PRICE" BUTTON.

| | | |
|---------------------------|---------|----------------|
| MATERIAL | 2.5 | kg |
| MACHINING | 0.15 | m ² |
| PART | 5 | QTY |
| ASSEMBLING | 4 | STEP |
| MANAGEMENT COSTS | 15 | %(FIXED) |
| TRANSPORTATION OF PACKAGE | 20 | km |
| PRICE | 2685.25 | YEN |

CORRECTED PRICE 75

FIG. 8

CHANGE OF SPECIFICATIONS

COMMODITY A

● STANDARD SPECIFICATIONS

NO MONITOR
-128MB
-LAN CARD
-OS
-ONE-YEAR WARRANTY
-NO

● OPTIONS

PRICE:144000YEN

MONITOR

MEMORY

EXTENSION BOARD

OS

WARRANTY

ATTACHED APPLICATION

PRICE

NO MONITOR

128MB

LAN CARD

OS

ONE-YEAR WARRANTY

NO

YEN

NO MONITOR

15-INCH CRT

17-INCH CRT

14. 1-INCH TFT

15. 1-INCH TFT

15. 1-INCH XGA LCD

0

+ ¥1000

+ ¥2000

+ ¥3000

+ ¥4200

+ ¥5000

CALCULATE CORRECTED PRICE

FIG. 8

FIG. 9

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CHANGE OF SPECIFICATIONS

COMMODITY A

● STANDARD SPECIFICATIONS

- NO MONITOR
- 128MB
- LAN CARD
- OS
- ONE-YEAR WARRANTY
- NO

PRICE: 144000YEN

● OPTIONS

| | |
|----------------------|----------------------|
| MONITOR | 15. 1-INCH XGA LCD |
| MEMORY | 128MB |
| EXTENSION BOARD | LAN CARD |
| OS | OS |
| WARRANTY | ONE-YEAR WARRANTY |
| ATTACHED APPLICATION | PERSONAL APPLICATION |
| PRICE | 283000 YEN |

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CORRECTED PRICE 95